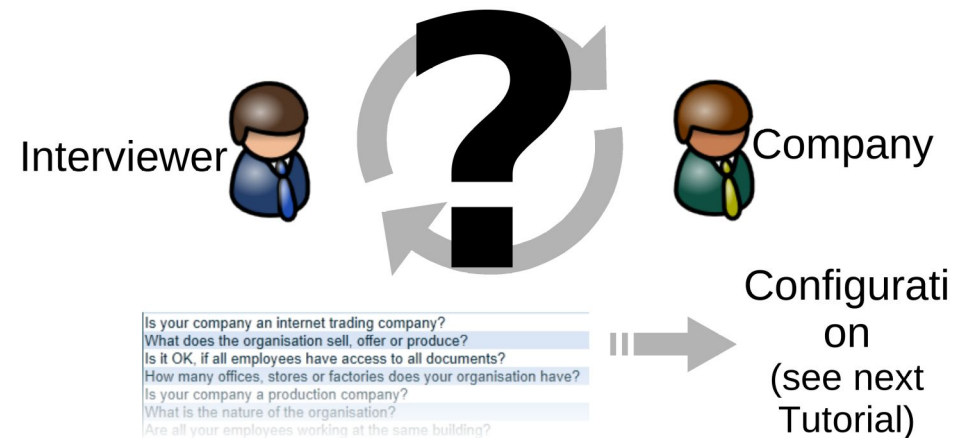


ERP5 Configuration Questionnaire

This guide will teach you:

- What the questionnaire is needed for.
- How to provide high quality answers.
- How to fill in answers on-line.



Why should you read?



Questionnaire Objectives



1. Analyzing what the company's strong point is.
→ For finding out what is not to be changed.



2. Analyzing what the company's weak point is.
→ For finding out what ERP5 could possibly improve.



3. Finding a possible solution proposal.



4. Getting informations about the facets of the company.
→ Sites, Roles, Functions, Products, Regions, ...



5. Ensure a high quality in the answers.

What is a good answer?

Always fill in the answer in full sentences using simple and clear language (no bullet lists!).

While answering the questions, it is most important to find explicit cases, rather than general statements.

What is a bad answer?

Writing about the following subjects is forbidden:

Cost

Strategy

Productivity

Communication

What is a good answer?



Our IT is too expensive and our CRM is inefficient.

This answer is too generic. It shows issues, but gives no explicit case to improve. A good answer could be:

This answer is better because it gives exact time information and shows a process ranging from the customer to the related system. It reveals which information is needed and where it is stored.

Our CRM is inefficient because it takes the sales representative 15 minutes to transfer the customer feedback (concerning our products and service) manually into word files in the file-system.



**Try to think in processes, and make sure to keep the 5w-questions in mind and relate the answers to the process.
Who? What? Where? When? Why? How?**

Question descriptions

The next slides describe how to answer the questions about the company in detail. For each question a number of sub questions is provided. Provide explicit processes rather than general statements.

Question description

What does the organisation sell, offer or produce?



ERP5 is used
for the whole
company

Describe in detail what your company does to make profit. This can be products, services or trading goods. Sub questions are:

What is sold?
Where is it sold?
To whom is it sold?



ERP5 is only
used for a
department /
task

Describe in general the products of your company. Add details about the department you are planning to use ERP5 in. Sub questions are:

What is sold in the company?
What does the area of implementation
sell?
Where is it sold?
To whom is it sold?

Question description

What does the organisation purchase, recycle, receives or uses?



ERP5 is used
for the whole
company

Describe the input for your company
in detail.

What is used / purchased / recycled /
received or used?

Where?

Who is it bought from?



ERP5 is only
used for a
department /
task

Describe the input for your target
department / area. Sub questions
are:

What is used / purchased / recycled /
received or used?

Where?

Who is it bought from?

How is it connected to the
company's system?

Question description

Who are the contacts of the implementation field?

Describe the contacts the company has.

A contact is a person from another company who you address your communication to. This encompasses suppliers and customers.

Possible sub questions:

- Customer side?
- How are the contacts classified? (company size, geographical location,...)
- Supplier side?

Question description

What are the typical skills and initial training of the staff?

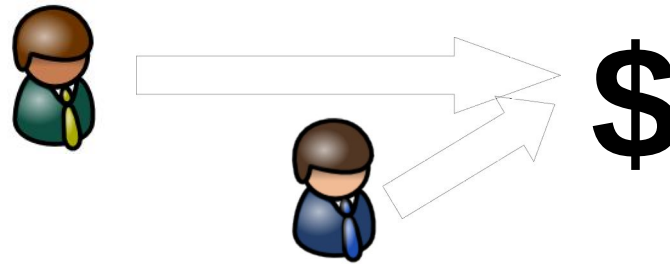
Describe the skills in the application field.

Possible sub questions:

- Manufacturing skills?
- IT skills?
- Soft skills?
- Management skills?
- Unique skills necessary in your company?

Question description

Please provide an example of management area or of business process which the organisation is handling in a way which it considers itself as being good or successful. Explain what reasons make his business process or business area successful.



Possible sub questions:

- Which persons are included in the process?
- What are they doing exactly?
- What is the result?
- Why is this a benefit for the company?

Question description

Please provide an example of management area or of business process which the organisation is handling in a way which it considers itself as being poor or wrong, and which could be improved. Explain from what point of view the management area or business process is currently not well implemented.

Possible sub questions:

- Which persons are included in the process?
- What are they doing exactly?
- What is the result?
- What can be improved?
- Describe how the improvement would change the process.
- What is needed for the improvement by whom?

Question description

Explain what the organisation expects from an ERP as 1st priority to improve its own management?

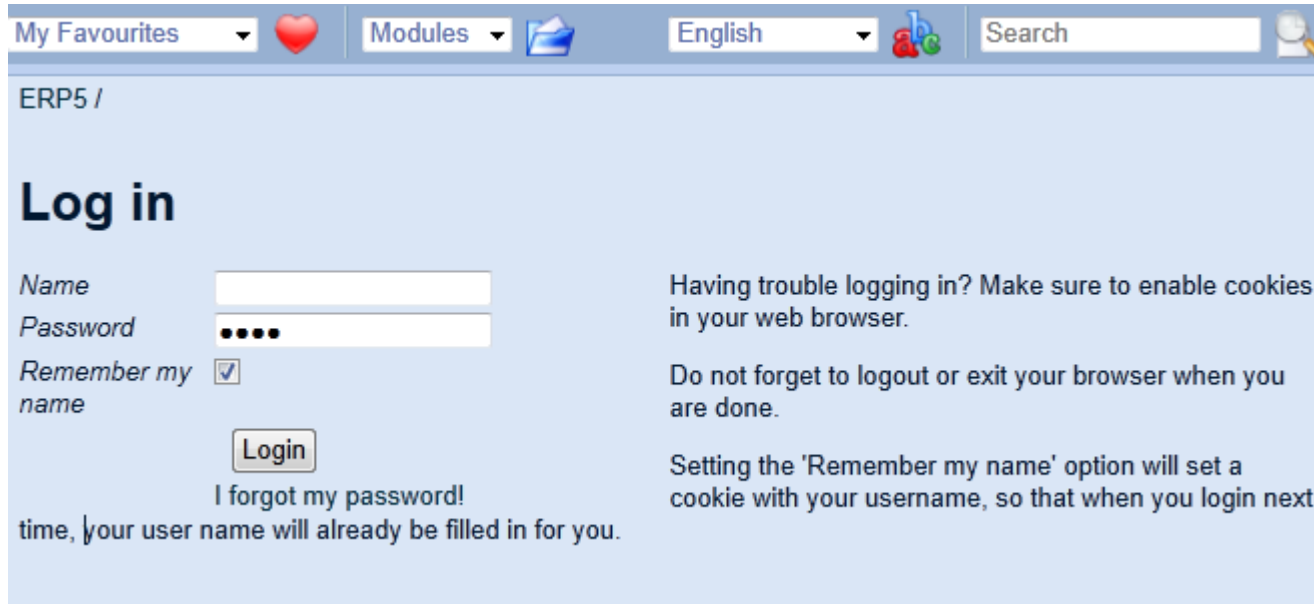
Possible sub questions:

- Which persons are included in the process?
- What are they doing exactly?
- What is the result?
- What benefit is this for the company?
- Describe how the improvement would change the overall process
- What is needed for the improvement by whom?

Ask the same for the 2nd and 3rd priority.

How to fill in the answer on-line

Go to: <https://www.tiolive.com/questionnaire>



The screenshot shows the ERP5 login interface. At the top, there is a navigation bar with 'My Favourites' (a dropdown menu), a heart icon, 'Modules' (a dropdown menu with a folder icon), 'English' (a dropdown menu), a thumbs up/down icon, and a 'Search' field with a magnifying glass icon. Below this, the text 'ERP5 /' is displayed. The main heading is 'Log in'. On the left, there are input fields for 'Name' and 'Password', a 'Remember my name' checkbox (which is checked), and a 'Login' button. Below the login button, there is a link: 'I forgot my password! time, your user name will already be filled in for you.' On the right side of the login form, there are three lines of text: 'Having trouble logging in? Make sure to enable cookies in your web browser.', 'Do not forget to logout or exit your browser when you are done.', and 'Setting the 'Remember my name' option will set a cookie with your username, so that when you login next'.

Log in with your Name and Password.

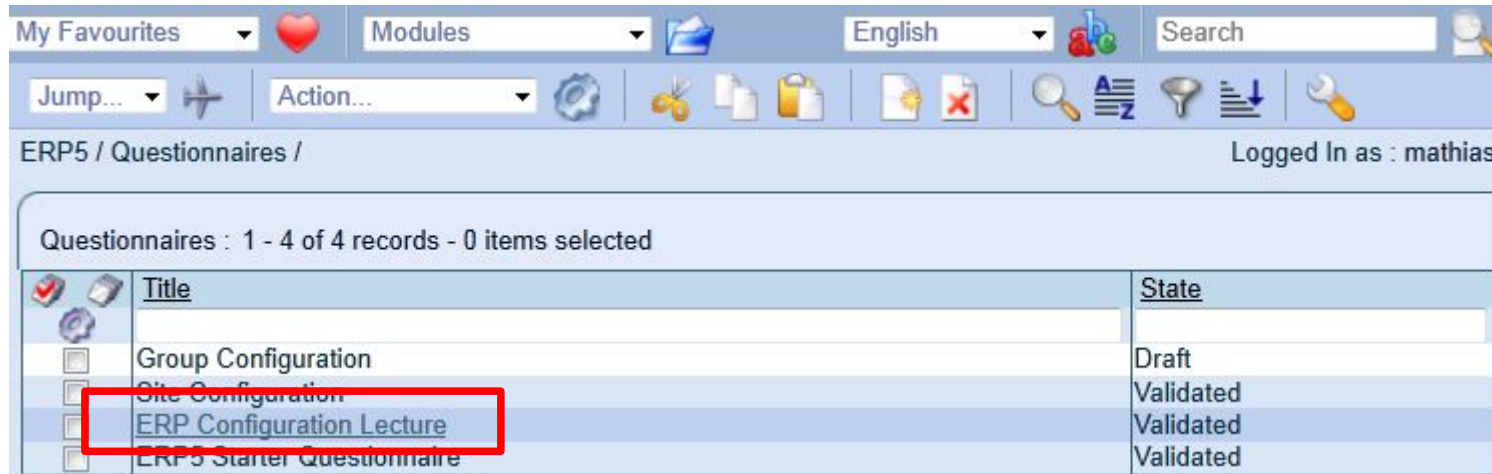
How to fill in the answer on-line

After the log in click on “Questionnaires”



How to fill in the answer on-line

Select ERP Configuration Lecture



The screenshot shows the ERP5 Questionnaires interface. At the top, there is a navigation bar with 'My Favourites', 'Modules', 'English', and a search bar. Below this is a toolbar with various icons for actions like 'Jump...', 'Action...', and 'Search'. The main content area is titled 'ERP5 / Questionnaires /' and shows 'Logged In as : mathias'. A summary bar indicates 'Questionnaires : 1 - 4 of 4 records - 0 items selected'. Below this is a table with two columns: 'Title' and 'State'. The table contains four rows: 'Group Configuration' (Draft), 'Site Configuration' (Validated), 'ERP Configuration Lecture' (Validated), and 'ERP5 Starter Questionnaire' (Validated). The 'ERP Configuration Lecture' row is highlighted with a red box.

Title	State
Group Configuration	Draft
Site Configuration	Validated
ERP Configuration Lecture	Validated
ERP5 Starter Questionnaire	Validated

How to fill in the answer on-line

Click on Action.. → Fill Out to start answering the questionnaire

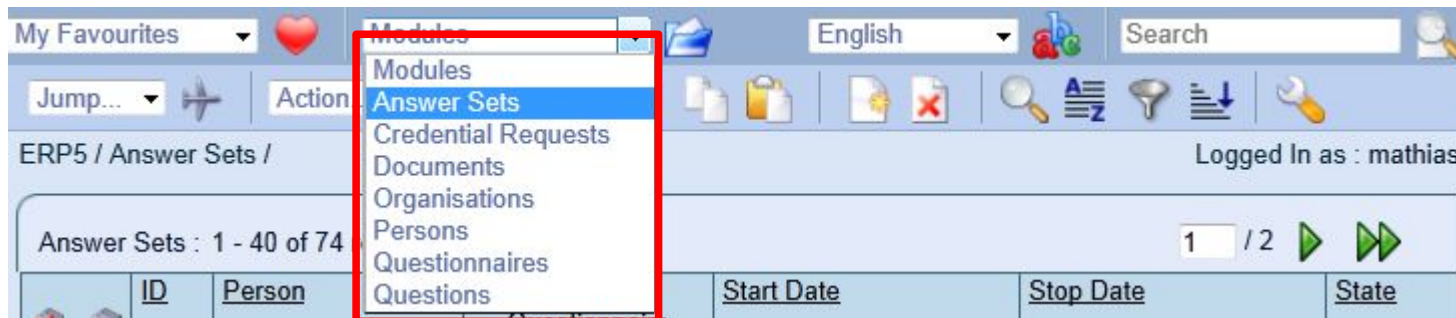
The screenshot shows the ERP5 Questionnaire interface. At the top, there is a navigation bar with 'My Favourites', 'Modules', 'English', and a search bar. Below this, a 'Jump...' dropdown is visible. The main content area is titled 'ERP5 / Questionnaire / ERP5 Starter Questionnaire'. A dropdown menu labeled 'Action...' is open, showing options: 'Action...', 'Add Question State', 'Add Variable', '-- Workflows --', 'Invalidate', '-- Object --', and 'Fill Out'. The 'Fill Out' option is highlighted in blue. Below the menu, there are tabs for 'View', 'Details', 'Remaining Questions', and 'History'. The 'View' tab is active, showing a table of question states. The table has two columns: 'Title' and 'Possibles Answer Transition'. The first row is 'Is your company an internet trading company?' with transition '[All Answerds]'. The second row is 'What does the organisation sell, offer or produce?' with transition '[All Answers]'. The third row is 'Is it OK, if all employees have access to all documents?' with transition '[All Answers]'. The fourth row is 'How many offices, stores or factories does your organisation have?' with transition '[All Answers]'. The fifth row is 'Is the entity for which the ERP is to be implemented itself a subsidiary of a larger organisation?' with transition '[All Answers]'. The sixth row is 'ERP5 Starter Questionnaire' with transition '[All Answers]'. The seventh row is 'You have answered all questions. Please click below to finish the questionnaire.' with transition '[]'. The eighth row is 'Who has acces to commercial accounting?' with transition '[All Answers]'. The ninth row is 'How does the picking process work at the shipment warehouse?' with transition '[All Answers]'. The tenth row is 'Is your company a production company?' with transition '[All Answers]'. The eleventh row is 'Does your organization have any production site?' with transition '[All Answers]'. The twelfth row is 'Does your organisation have any retail store?' with transition '[All Answers]'. The thirteenth row is 'Does your company have to handle returned goods?' with transition '[All Answers]'. The table is titled 'Question States : 1 - 15 of 40 records' and has a pagination bar showing '1 / 3'.

Title	Possibles Answer Transition
Is your company an internet trading company?	[All Answerds]
What does the organisation sell, offer or produce?	[All Answers]
Is it OK, if all employees have access to all documents?	[All Answers]
How many offices, stores or factories does your organisation have?	[All Answers]
Is the entity for which the ERP is to be implemented itself a subsidiary of a larger organisation?	[All Answers]
ERP5 Starter Questionnaire	[All Answers]
You have answered all questions. Please click below to finish the questionnaire.	[]
Who has acces to commercial accounting?	[All Answers]
How does the picking process work at the shipment warehouse?	[All Answers]
Is your company a production company?	[All Answers]
Does your organization have any production site?	[All Answers]
Does your organisation have any retail store?	[All Answers]
Does your company have to handle returned goods?	[All Answers]

How to fill in the answer on-line

Fill the answers into the provided fields.

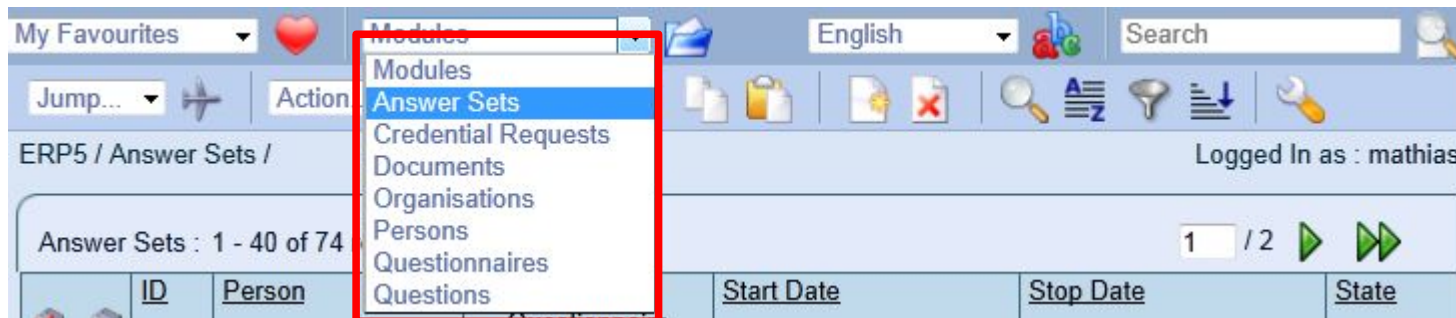
If you have to interrupt the filling of the fields or there is a disconnection of the internet, you can always come back to your answer set by selecting “Answer Sets” in the modules list:



How to fill in the answer on-line

Fill the answers into the provided fields.

If you have to interrupt the filling of the fields or there is a disconnection of the internet, you can always come back to your answer set by selecting “Answer Sets” in the modules list:



How to fill in the answer on-line

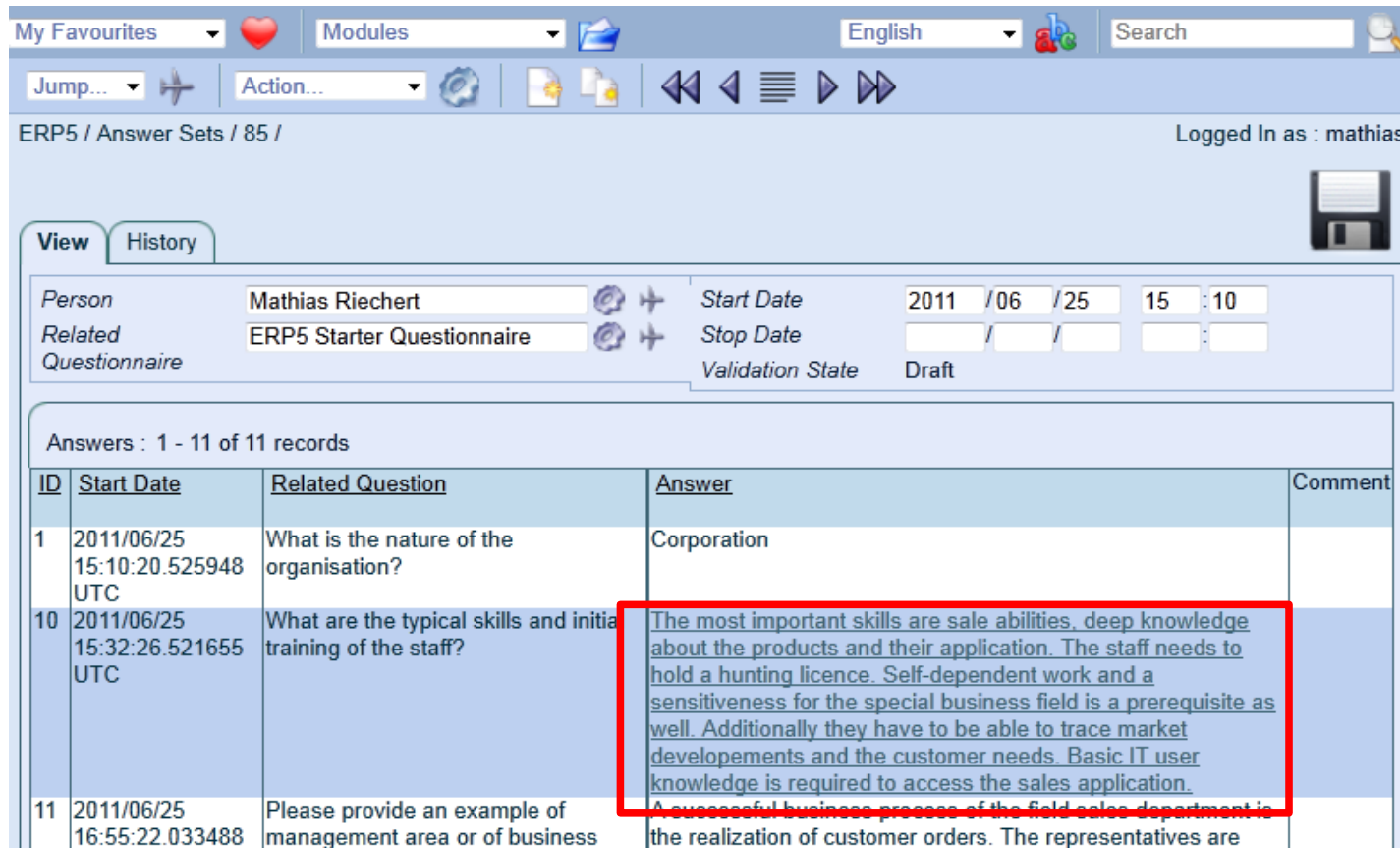
<input type="checkbox"/>	87	Mathias Riechert	ERP5 Starter Questionnaire	2011/06/25 16:56:00 UTC	2011/06/25 17:04:00 UTC	Draft
--------------------------	----	------------------	----------------------------	-------------------------	-------------------------	-------

Search for your ID and click on the title. You'll then see a List of all answered questions.

If the answer process was interrupted earlier you can continue the filling by clicking on Actions → Fill Out

The screenshot shows the ERP5 Answer Sets interface. At the top, there are navigation elements: 'My Favourites' with a heart icon, 'Modules' with a dropdown arrow, 'English' with a dropdown arrow, and a 'Search' bar. Below this is a toolbar with a 'Jump...' dropdown, a list of icons, and navigation arrows. The main content area is titled 'ERP5 / Answer Sets /' and shows 'Logged In as : mathias'. A dropdown menu is open, showing options: 'Action...', 'Add Answer', '-- Workflows --', 'Validate', '-- Object --', and 'Fill Out' (which is highlighted in blue). At the bottom, there is a form with fields for 'Person' (Mathias Riechert), 'Related Questionnaire' (ERP5 Starter Questionnaire), 'Start Date' (2011 / 06 / 25 15 : 10), 'Stop Date' (empty), and 'Validation State' (Draft).

How to fill in the answer on-line



The screenshot shows the ERP5 Answer Sets interface. At the top, there's a navigation bar with 'My Favourites', 'Modules', 'English', and a search bar. Below this is a toolbar with 'Jump...', 'Action...', and various icons. The main header indicates 'ERP5 / Answer Sets / 85 /' and 'Logged In as : mathias'. The interface has two tabs: 'View' and 'History'. Below the tabs, there's a form for editing an answer. The form includes fields for 'Person' (Mathias Riechert), 'Related Questionnaire' (ERP5 Starter Questionnaire), 'Start Date' (2011/06/25 15:10:20.525948 UTC), 'Stop Date', and 'Validation State' (Draft). Below the form, there's a table of answers. The table has columns for ID, Start Date, Related Question, Answer, and Comment. The table shows 11 records. The second record (ID 10) is highlighted with a red box, indicating it is the current answer being edited. The answer text is: 'The most important skills are sale abilities, deep knowledge about the products and their application. The staff needs to hold a hunting licence. Self-dependent work and a sensitiveness for the special business field is a prerequisite as well. Additionally they have to be able to trace market developements and the customer needs. Basic IT user knowledge is required to access the sales application. A successful business process of the field sales department is the realization of customer orders. The representatives are'.

ID	Start Date	Related Question	Answer	Comment
1	2011/06/25 15:10:20.525948 UTC	What is the nature of the organisation?	Corporation	
10	2011/06/25 15:32:26.521655 UTC	What are the typical skills and initial training of the staff?	The most important skills are sale abilities, deep knowledge about the products and their application. The staff needs to hold a hunting licence. Self-dependent work and a sensitiveness for the special business field is a prerequisite as well. Additionally they have to be able to trace market developements and the customer needs. Basic IT user knowledge is required to access the sales application. A successful business process of the field sales department is the realization of customer orders. The representatives are	
11	2011/06/25 16:55:22.033488	Please provide an example of management area or of business		

You can always change or update answers by clicking on an answer in the list.

How to fill in the answer on-line

After you finish the questionnaire, please submit it for review.

The screenshot shows the ERP5 Starter Questionnaire interface. The 'Action...' menu is open, and the 'Submit' option is highlighted. The questionnaire table displays the following questions and transitions:

Title	Possibles Answer Transition
Is your company an internet trading company?	['All Answers']
What does the organisation sell, offer or produce?	['All Answers']
Is it OK, if all employees have access to all documents?	['All Answers']
How many offices, stores or factories does your organisation have?	['All Answers']
Is the entity for which the ERP is to be implemented itself a subsidiary of a larger organisation?	['All Answers']
ERP5 Starter Questionnaire	['All Answers']
You have answered all questions. Please click below to finish the questionnaire.	
Who has acces to commercial accounting?	['All Answers']
How does the picking process work at the shipment warehouse?	['All Answers']
Is your company a production company?	['All Answers']
Does your organization have any production site?	['All Answers']
Does your organisation have any retail store?	['All Answers']
Does your company have to handle returned goods?	['All Answers']

Grading of the Answers

The questionnaire answers are graded by the professor in the online correction field.

Answers : 1 - 15 of 41 records				
ID	Start Date	Related Question	Answer	Comment
1	2011/06/25 16:56:15.263903 UTC	What is the nature of the organisation?	Corporation	
10	2011/06/25 16:57:27.594422	What are the typical skills and initial training of the staff?	The most important skills are sale abilities, deep knowledge about the products and their application. The	

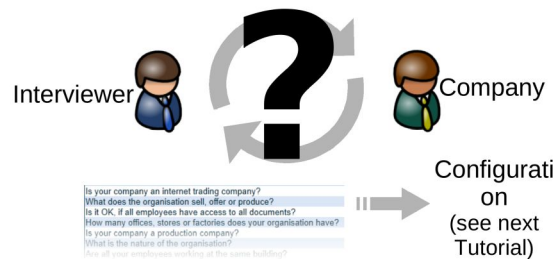
Each answer that has been corrected by the professor is penalized.

For both, questionnaire and configuration filling, you get the possibility to improve the answers and configuration based on the comments made by the tutor. Although you get two marks (one after the first submission and one after your correction of the results) only the second mark is relevant for your final grading. As a result, it is possible to reach the maximum number of points if the correction of the configuration is done properly.

ERP5 Configuration Questionnaire

This guide will teach you:

- What the questionnaire is needed for.
- How to provide high quality answers.
- How to fill in answers on-line.



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This visual guide has been created for learning and for teaching ERP design. This visual guide can be used as reference to understand current ERP5 design and future directions. It is mostly useful to ERP5 developers who need to understand ERP5 roadmap and to marketing people who need to explain ERP5 architecture and roadmap.

For learning ERP5 alone, readers should first have a quick look at the illustration on the upper part of the page then read the text bellow carefully and associate each word written in bold to the corresponding item(s) in the illustration. For example, the term **Creative Commons License** is written in bold because it defines the license of the above illustration.

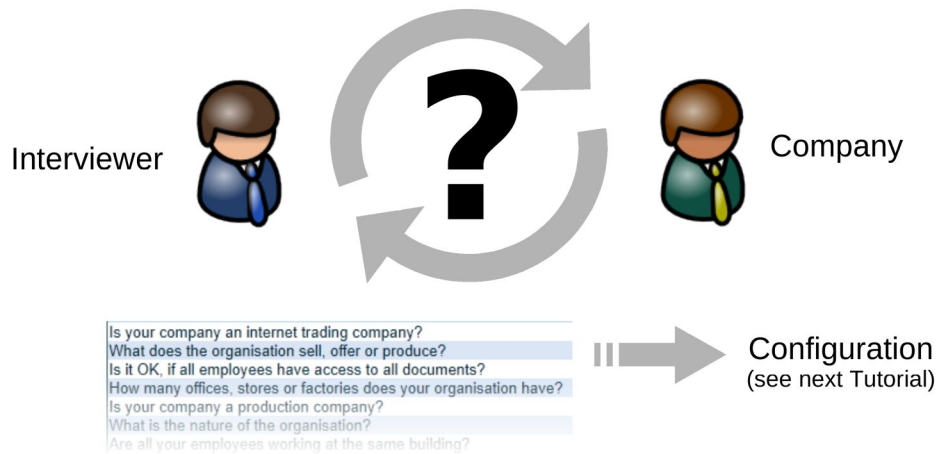
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Why should you read?



The interview is a bilateral process between the interviewer and the company. A questionnaire is used to extract information about the company in a way which allows for the ERP configuration to be filled. The results of the interview will be transferred on-line. This visual guide will show you how what constitutes a good answer, and discuss the questions detailed.

Questionnaire Objectives

-  1. Analyzing what the company's strong point is.
→ For finding out what is not to be changed.
-  2. Analyzing what the company's weak point is.
→ For finding out what ERP5 could possibly improve.
-  3. Finding a possible solution proposal.
-  4. Getting informations about the facets of the company.
→ Sites, Roles, Functions, Products, Regions, ...
-  5. Ensure a high quality in the answers.

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The objectives of the questionnaire are listed above.

The starting point is to analyse what the company's strong point is. This is necessary to prevent changes in this field. Additionally, asking about positive processes first results in a more open communication culture in the interview.

Secondly, the weak point has to be analysed. This could be a process which is inefficient, redundant or oversized. It is most important to provide an explicit description of the process with all relevant key questions.

Thirdly, ERP5 is used to improve the weak point of the organization. The goal is finding and describing a possible future application area where ERP5 can be introduced.

The next step is to provide the information about the facets of the company to enable the configuration sheets to be filled in.

Finally, all questions have to be checked for their answer quality, explicitness and completeness.

What is a good answer?

Always fill in the answer in full sentences using simple and clear language (no bullet lists!).

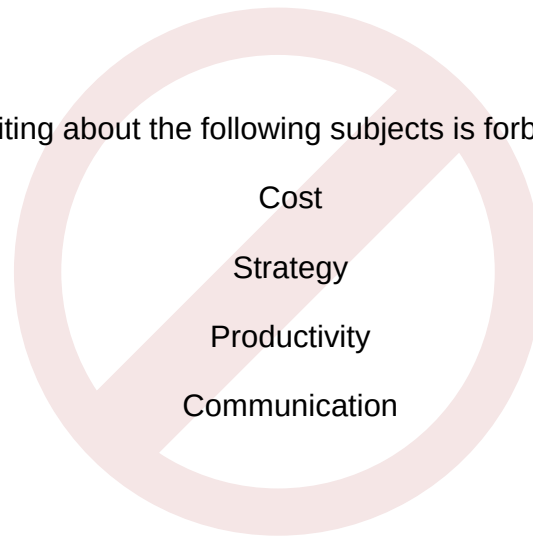
While answering the questions, it is most important to find explicit cases, rather than general statements.

In order to provide high quality answers, the term “high quality answer” has to be defined in the context of the questionnaire. It is important to always document the answers in full sentences, avoiding bullet lists. This results in more context information being available for later analysis. Using clear and simple language helps condensing information on explicit and meaningful sentences.

Executives often tend to describe the organization's situation in rather general statements. Make sure to get explicit processes and cases.

What is a bad answer?

Writing about the following subjects is forbidden:



Cost

Strategy

Productivity

Communication

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In order to provide high quality answers, the term “high quality answer” has to be defined in the context of the questionnaire. It is important to always document the answers in full sentences, avoiding bullet lists. This results in more context information being available for later analysis. Using clear and simple language helps condensing information on explicit and meaningful sentences.

Executives often tend to describe the organization's situation in rather general statements. Make sure to get explicit processes and cases.

What is a good answer?



Our IT is too expensive and our CRM is inefficient.

This answer is too generic. It shows issues, but gives no explicit case to improve. A good answer could be:

This answer is better because it gives exact time information and shows a process ranging from the customer to the related system. It reveals which information is needed and where it is stored.

Our CRM is inefficient because it takes the sales representative 15 minutes to transfer the customer feedback (concerning our products and service) manually into word files in the file-system.



**Try to think in processes, and make sure to keep the 5w-questions in mind and relate the answers to the process.
Who? What? Where? When? Why? How?**

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The first answer example shown is too generic. It shows issues (cost, inefficiency), but it gives no explicit case to improve. To make the answer more explicit, asking the 5-w questions (Who? What? Where? When? Why? How?) can analysing the relevant facets of the described process. Still the aim is to get a cohesive description of the process.

Question descriptions

The next slides describe how to answer the questions about the company in detail. For each question a number of sub questions is provided. Provide explicit processes rather than general statements.

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The next slides describe how to answer the questions about the company in detail. For each question a number of sub questions is provided.

Question description

What does the organisation sell, offer or produce?



ERP5 is used
for the whole
company

Describe in detail what your company does to make profit. This can be products, services or trading goods. Sub questions are:

What is sold?

Where is it sold?

To whom is it sold?



ERP5 is only
used for a
department /
task

Describe in general the products of your company. Add details about the department you are planning to use ERP5 in. Sub questions are:

What is sold in the company?

What does the area of implementation sell?

Where is it sold?

To whom is it sold?

This question aims on identifying output of the company, encompassing products, services or trading goods. Give the highest possible detail on what is sold (with hierarchy), where it is sold and to whom it is sold.

It is also possible to use ERP5 only for a department or special task in the organisation. In this case both the company's (generally) and the department's (detailed) products have to be documented.

Question description

What does the organisation purchase, recycle, receives or uses?



ERP5 is used
for the whole
company

Describe the input for your company
in detail.

What is used / purchased / recycled /
received or used?
Where?
Who is it bought from?



ERP5 is only
used for a
department /
task

Describe the input for your target
department / area. Sub questions
are:

What is used / purchased / recycled /
received or used?
Where?
Who is it bought from?
How is it connected to the
company's system?

This question aims on identifying the input for the organisation. The input can be used, purchased or recycled by the company.

If you only use ERP5 for a part make sure to describe the inputs explicitly for both the whole company and the department ERP5 is used in.

Question description

Who are the contacts of the implementation field?

Describe the contacts the company has.

A contact is a person from another company who you address your communication to. This encompasses suppliers and customers.

Possible sub questions:

- Customer side?
- How are the contacts classified? (company size, geographical location,...)
- Supplier side?

Provide details about all the contacts the company has. Both, suppliers and customers have contact persons your company communicates with. The goal is to get informations about the categories role, region, group and function so analyse the contacts regarding these categories.

Analyse the company's contacts on the customer and supplier side. Your company may have other contact roles, so think of possible classifications (size, location,...?). It is possible that contacts are organized in hierarchies (like in large companies with many subsidiaries).

Question description

What are the typical skills and initial training of the staff?

Describe the skills in the application field.

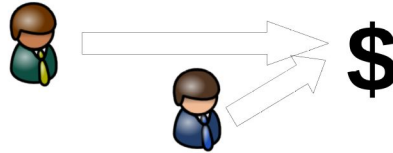
Possible sub questions:

- Manufacturing skills?
- IT skills?
- Soft skills?
- Management skills?
- Unique skills necessary in your company?

The aim of this question is to get information about the employees skills for the skill category. Ensure to take both skills inside and outside your company into consideration. It is possible to directly ask for the provided skill categories, but be aware that the company might have a individual skill structure. Make sure to list key and unique skills that are specific for the company you're analysing.

Question description

Please provide an example of management area or of business process which the organisation is handling in a way which it considers itself as being good or successful. Explain what reasons make his business process or business area successful.



Possible sub questions:

- Which persons are included in the process?
- What are they doing exactly?
- What is the result?
- Why is this a benefit for the company?

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This question aims on identifying a process the company is handling successful. Ensure to describe an explicit process with humans interacting. Give as much detail as possible about the time span for each sub-process and point out why this is a benefit for the company.

Possible sub questions are:

- Which persons are included in the process?
- What are they exactly doing?
- What is the result?
- Why is this a benefit for the company

Additionally asking the w-questions helps ensuring that all facets are considered.

Question description

Please provide an example of management area or of business process which the organisation is handling in a way which it considers itself as being poor or wrong, and which could be improved. Explain from what point of view the management area or business process is currently not well implemented.

Possible sub questions:

- Which persons are included in the process?
- What are they doing exactly?
- What is the result?
- What can be improved?
- Describe how the improvement would change the process.
- What is needed for the improvement by whom?

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Describe an explicit process with humans interacting. Give as much detail as possible about the time span for each sub-process and point out what could be improved.

Possible sub questions are:

- Which persons are included in the process?
- What are they exactly doing?
- What is the result?
- What can be improved?
- Describe how the improvement would change the process
- What is needed for the improvement by whom?

Additionally asking the w-questions helps ensuring that all facets are considered.

Question description

Explain what the organisation expects from an ERP as 1st priority to improve its own management?

Possible sub questions:

- Which persons are included in the process?
- What are they doing exactly?
- What is the result?
- What benefit is this for the company?
- Describe how the improvement would change the overall process
- What is needed for the improvement by whom?

Ask the same for the 2nd and 3rd priority.

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This question aims on identifying possible solutions based on the improvement potential.

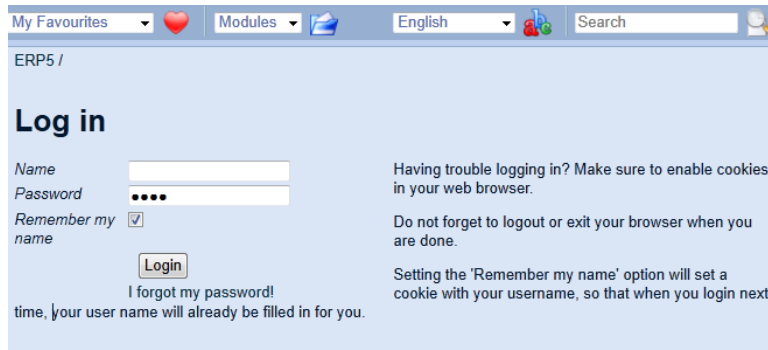
Describe an explicit process with humans interacting. Give as much detail as possible about the time span for each sub-process and point out why it is an improvement.

Possible sub questions:

- Which persons are included in the process?
- What are they exactly doing?
- What is the result?
- What benefit is this for the company?
- Describe how the improvement would change the overall process
- What is needed for the improvement by whom?

How to fill in the answer on-line

Go to: <https://www.tiolive.com/questionnaire>



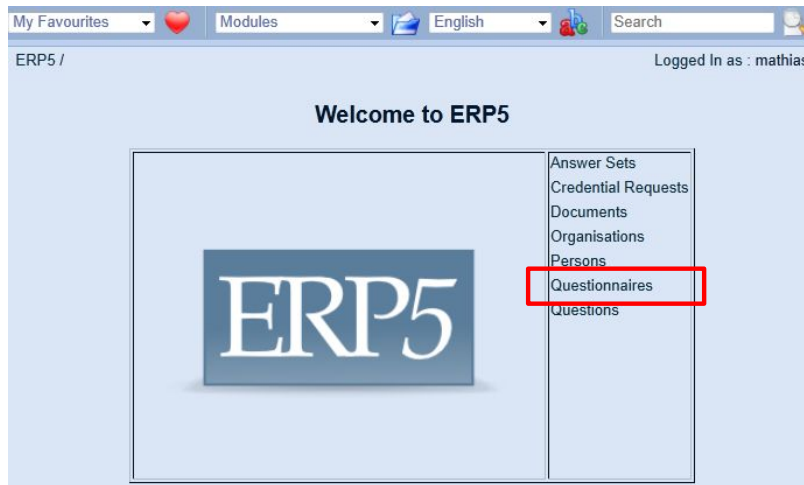
The screenshot shows the ERP5 login interface. At the top, there is a navigation bar with 'My Favourites', 'Modules', 'English', and a search box. Below this, the page title is 'ERP5 /'. The main heading is 'Log in'. There are two input fields: 'Name' and 'Password'. The 'Password' field is masked with dots. Below the 'Name' field is a 'Remember my name' checkbox, which is checked. A 'Login' button is positioned below the 'Name' field. To the right of the login fields, there is a message: 'Having trouble logging in? Make sure to enable cookies in your web browser.' Below this, there is a note: 'Do not forget to logout or exit your browser when you are done.' At the bottom, there is a link: 'I forgot my password!'. A footer note states: 'Setting the 'Remember my name' option will set a cookie with your username, so that when you login next time, your user name will already be filled in for you.'

Log in with your Name and Password.

Log in with your Name and Password.

How to fill in the answer on-line

After the log in click on “Questionnaires”



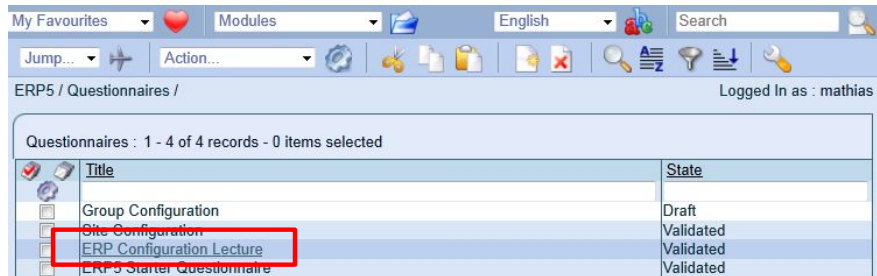
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After the log-in click on “Questionnaires”.

How to fill in the answer on-line

Select ERP Configuration Lecture



My Favourites Modules English Search

Jump... Action...

ERP5 / Questionnaires / Logged In as : mathias

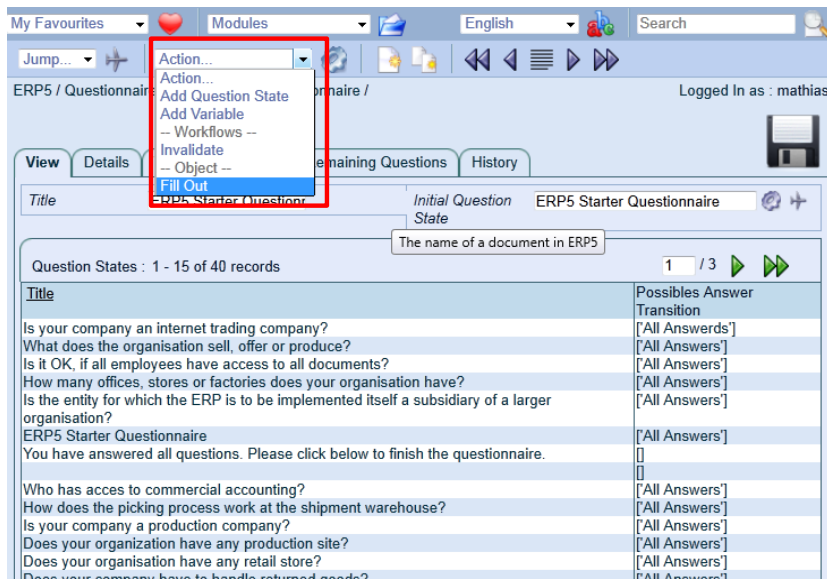
Questionnaires : 1 - 4 of 4 records - 0 items selected

Title	State
Group Configuration	Draft
Site Configuration	Validated
ERP Configuration Lecture	Validated
ERP5 Starter Questionnaire	Validated

If you are an ERP5 Starter client, select *ERP5 Starter Questionnaire*, if you are a Student participating in an OSOE class, select *ERP Configuration Lecture*.

How to fill in the answer on-line

Click on Action.. → Fill Out to start answering the questionnaire



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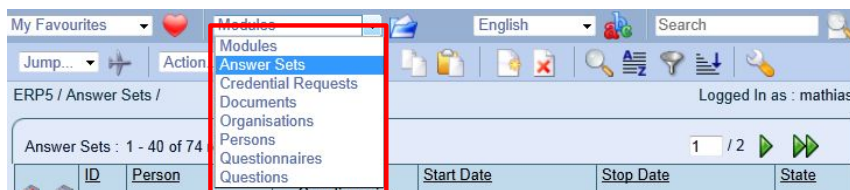


Click Action → Fill Out to start answering the questionnaire.

How to fill in the answer on-line

Fill the answers into the provided fields.

If you have to interrupt the filling of the fields or there is a disconnection of the internet, you can always come back to your answer set by selecting “Answer Sets” in the modules list:



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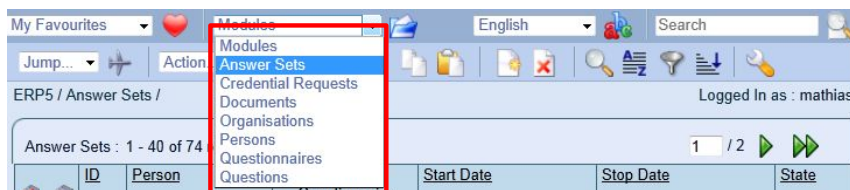
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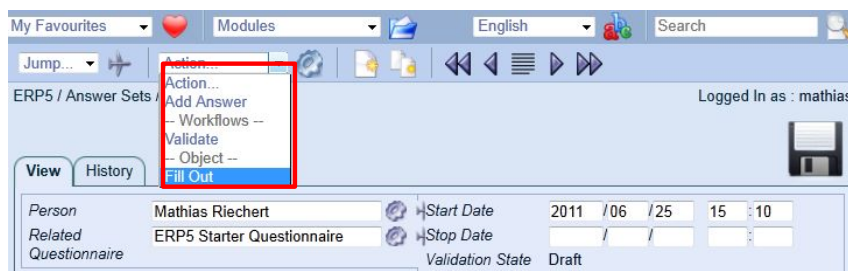
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How to fill in the answer on-line

	87	Mathias Riechert	ERP5 Starter Questionnaire	2011/06/25 16:56:00 UTC	2011/06/25 17:04:00 UTC	Draft
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Search for your ID and click on the title. You'll then see a List of all answered questions.

If the answer process was interrupted earlier you can continue the filling by clicking on Actions → Fill Out



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Search for your ID and click on the title. You'll then see a List of all answered questions.

If the answer process was interrupted earlier you can continue the filling by clicking on Actions → Fill Out

How to fill in the answer on-line

My Favourites Modules English Search

Jump... Action...

ERP5 / Answer Sets / 85 / Logged In as : mathias

View History

Person Mathias Riechert Start Date 2011 / 06 / 25 15 : 10
 Related Questionnaire ERP5 Starter Questionnaire Stop Date
 Validation State Draft

Answers : 1 - 11 of 11 records

ID	Start Date	Related Question	Answer	Comment
1	2011/06/25 15:10:20.525948 UTC	What is the nature of the organisation?	Corporation	
10	2011/06/25 15:32:26.521655 UTC	What are the typical skills and initial training of the staff?	The most important skills are sale abilities, deep knowledge about the products and their application. The staff needs to hold a hunting licence. Self-dependent work and a sensitiveness for the special business field is a prerequisite as well. Additionally they have to be able to trace market developements and the customer needs. Basic IT user knowledge is required to access the sales application. A successful business process of the field sales department is	
11	2011/06/25 16:55:22.033488	Please provide an example of management area or of business	the realization of customer orders. The representatives are	

You can always change or update answers by clicking on an answer in the list.

You can always change or update answers by clicking on an answer in the list.

How to fill in the answer on-line

After you finish the questionnaire, please submit it for review.

My Favourites Modules English Search

Jump... Action... Add Question State Add Variable -- Workflows -- Invalidate -- Object -- Submit

ERP5 / Questionnaire / ERP5 Starter Questionnaire /

Logged In as : mathias

View Details

Title Initial Question State ERP5 Starter Questionnaire

The name of a document in ERP5

Question States : 1 - 15 of 40 records

Title	Possible Answer Transition
Is your company an internet trading company?	[All Answers]
What does the organisation sell, offer or produce?	[All Answers]
Is it OK, if all employees have access to all documents?	[All Answers]
How many offices, stores or factories does your organisation have?	[All Answers]
Is the entity for which the ERP is to be implemented itself a subsidiary of a larger organisation?	[All Answers]
ERP5 Starter Questionnaire	[All Answers]
You have answered all questions. Please click below to finish the questionnaire.	
Who has access to commercial accounting?	[All Answers]
How does the picking process work at the shipment warehouse?	[All Answers]
Is your company a production company?	[All Answers]
Does your organisation have any production site?	[All Answers]
Does your organisation have any retail store?	[All Answers]
Does your company have to handle returned goods?	[All Answers]

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Click Action → Fill Out to start answering the questionnaire.

Grading of the Answers

The questionnaire answers are graded by the professor in the online correction field.

Answers : 1 - 15 of 41 records				
ID	Start Date	Related Question	Answer	Comment
1	2011/06/25 16:56:15.263903 UTC	What is the nature of the organisation?	Corporation	
10	2011/06/25 16:57:27.594422	What are the typical skills and initial training of the staff?	The most important skills are sale abilities, deep knowledge about the products and their application. The	

Each answer that has been corrected by the professor is penalized.

For both, questionnaire and configuration filling, you get the possibility to improve the answers and configuration based on the comments made by the tutor. Although you get two marks (one after the first submission and one after your correction of the results) only the second mark is relevant for your final grading. As a result, it is possible the reach the maximum number of points if the correction of the configuration is done properly.

The questionnaire answers are graded by the tutor in the online comment field.

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